




June 7, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Marc Cannata, Manager, Capital Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y19-759-JS, Orange County Convention Center
West Building Meeting Rooms Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-759-JS, Orange County Convention Center West Building Meeting Rooms Renovation, to the low responsive and responsible bidder, CORE Construction Services of Florida, LLC, in the total contract award amount of \$30,599,000.

PROCUREMENT:

The project consists of interior renovation to 37 meeting rooms on the 1st, 2nd, 3rd and 4th floors of the Convention Center- West Concourse Building. Also included in the scope of work is a men's and women's set of restrooms located in the main concourse area and two employee restrooms located in the service corridors on the 1st floor. Scope of work includes demolition of interior finishes, some ceiling soffit reinforcement on all floors, ceiling grid and tile, lighting fixtures, ceiling devices, and HVAC supply diffusers. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0966-41-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by CORE Construction Services of Florida, LLC is considered reasonable based on comparison to the engineer's estimate. CORE Construction Services of Florida, LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to CORE Construction Services of Florida, LLC.

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Award of Invitation for Bids Y19-759-JS, Orange County Convention Center West Building
Meeting Rooms Renovation

Bid tabulation as follows:

BIDDERS:

CORE Construction Services of Florida, LLC

J. Kokolakis Contracting, Inc.

BID AMOUNT:

\$30,599,000


\$30,828,000



BUSINESS DEVELOPMENT DIVISION

June 21, 2019

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-759-JS / Orange County Convention Center West Building Meeting Rooms Renovations

The Business Development Division evaluated the two bids submitted for this project. None of the bidders was an Orange County certified M/WBE. The scope of services for the Orange County Convention Center West Building Meeting Rooms Renovations had M/WBE availability at both the prime and sub-contract level. At least 99 M/WBE firms are certified to provide general contracting, electrical, painting, and plumbing services.

The apparent low bidder CORE Construction Services of Florida, LLC, met the M/WBE participation goal and reported 25.49% M/WBE participation in their bid. Please note the following certified M/WBE participation:

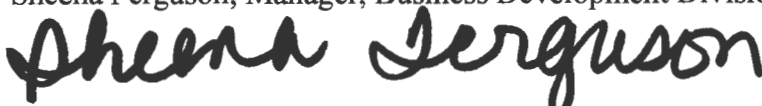
Mbe-hm	Sky Builders USA, LLC	\$645,331
Mbe-hm	S R Plumbing Corp.	\$201,066
Mbe-afam	Grassland Enterprises, Inc.	\$6,720,437
Wbe-wf	Terri Brown, Inc	\$232,895
Total M/WBE Participation		\$7,799,729 (25.49%)

The second low bid submitted by J. Kokolakis Contracting, Inc. met the M/WBE participation goal and reported 29.24% M/WBE participation in their bid. The M/WBE sliding scale is not applicable to this bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON**Y19-759-JS / Orange County Convention Center West Building Meeting Rooms Renovations**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	CORE Construction Services of Florida LLC	\$30,599,000	\$7,799,729	25.49%	na					15/15
2nd Low	J. Kokolakis Contracting, Inc.	\$30,828,000	\$9,014,569	29.24%	na	\$229,000	0.75%			11/19