



Interoffice Memorandum

June 12, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Ralphetta G. Aker, JD, Manager, Fiscal and Operational Support
Division,
407-836-8011

SUBJECT: Approval of Purchase Order M95982, Purchase of LoJack Recovery
Units

ACTION REQUESTED:

Approval of Purchase Order M95982, Purchase of LoJack Recovery Units, with
LoJack Corporation, in the total amount of \$117,395.

PROCUREMENT:

This purchase and installation of 443 LoJack Theft Recovery units will be used in
the large rolling stock and heavy equipment inventory. These units will directly
integrate with law enforcement's tracking system to expedite the recovery of any
stolen vehicle. The system provides satellite connection in the event an item is
stolen decreasing the recovery time. There are no monthly fees associated with
the device, which are self-powered and mounted so the units are undetectable by
thieves. These units will be installed directly into Public Works equipment and
rolling stock by the vendor.

FUNDING

Funding is available in accounts 1002-072-2908-4123, 1002-072-2711-4123,
1002-072-2706-4123, and 1142-072-2902-4123.

APPROVALS:

The Fiscal and Operational Support Division concurs with this recommendation.

REMARKS:

LoJack Corporation is the only manufacturer of this product and is the only
manufacturer that uses radio frequency to recover stolen vehicles. The County
will achieve a 32% savings per unit by purchasing directly from the manufacturer.