



July 18, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7945

Subject: Award of Invitation for Bids Y19-765-EB, Winter Park Pines Outfall Canal
E-03-H Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-765-EB, Winter Park Pines Outfall Canal E-03-H Improvements, to the low responsive and responsible bidder, Gregori Construction, Inc., in the estimated contract award amount of \$384,140.

PROCUREMENT:

This project consists of improvements to address the erosion and side slope failure that occurred approximately 1,100 feet east of Forsyth Road. The project involves installing a stepped sheet pile weir with a concrete cap and re-grading of the side slopes upstream of the proposed weir. The project also includes installing concrete ditch pavement, riprap, and permanent turf reinforcement matting. This project is located in District 5.

FUNDING:

Funding is available in account numbers: 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division, Highway Construction Division, and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Gregori Construction, Inc. is 22% lower than the engineer's estimate, it is considered reasonable and realistic with the current market fluctuations. Gregori Construction, Inc. has confirmed their understanding of the scope of services and their prices. Gregori Construction, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Gregori Construction, Inc.

BIDS RECEIVED:

BID AMOUNT:

Gregori Construction, Inc.	\$384,140
Schuller Contractors Incorporated	\$447,000
Condor Construction, Corp.	\$472,819
Carr & Collier, Inc.	\$496,507



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 8, 2019

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-765-EB / Winter Park Pines Outfall Canal E-03-H**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project. None of the bidders was an Orange County certified M/WBE. The scope of services for the Winter Park Pines Outfall Canal E-03-H had M/WBE availability at the sub-contract level. At the time of bid opening, at least 9 M/WBE firms were certified to provide site work, fencing and sod services.

The apparent low bidder, Gregori Construction, Inc., did not achieve good faith effort documentation and reported 6.64% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-am	Central Hauling & Excavating, Inc.	\$17,000
Mbe-am	KBC Construction, LLC	\$8,500
Total M/WBE Participation		\$25,500 (6.64%)

The second low bid submitted by Schuller Contractors Incorporated, did not achieve good faith effort documentation and reported 3.87% M/WBE participation in their bid.

The third low bid submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 8.58% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Aheena Ferguson

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-765-EB / Winter Park Pines Outfall Canal E-03-H**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Gregori Construction, Inc.	\$384,140	\$25,500	6.64%	no					38/0
2nd Low	Schuller Contractors Incorporated	\$447,000	\$17,320	3.87%	no	\$62,860	16.36%			71/4
3rd Low	Condor Construction, Corp.	\$472,819	\$40,550	8.58%	no	\$88,679	23.09%	\$25,819	5.78%	100/0
4th Low	Carr & Collier, Inc.	\$496,507	\$138,976	27.99%	na	\$112,367	29.25%	\$49,507	11.08%	13/13