ORANGE COUNTY GOVERNMENT FLORIDA

July 17, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Terry Devitt, Acting Deputy Director, Convention Center
(407) 685-9867

Subject: Award of Invitation for Bids Y19-766-JS, Orange County Convention Center North/South Building Access Control System Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-766-JS, Orange County Convention Center North/South Access Control System Replacement, to the low responsive and responsible bidder, Integrated Fire and Security Solutions, Inc. in the total contract award amount of $4,725,136, inclusive of bid additive.

PROCUREMENT:

The scope of this project is to replace, upgrade, and expand the existing door access control system based upon the County's current standards and guidelines for door access control. The project is inclusive of the Convention Center North/South Building tunnel level, exhibit level, concourse level, mezzanine level, and penthouse level. The bid additive includes access control system replacement and upgrade of the existing perimeter doors only. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0965-17-6210.

APPROVALS:

The Facility Operations Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Integrated Fire and Security Solutions, Inc. is considered reasonable based on comparison to the engineer's estimate. Integrated Fire and Security Solutions, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Integrated Fire and Security Solutions, Inc.

Securitas Electronic Security, Inc. was deemed non-responsive for failure to include the additive bid items with their bid.

Bid tabulation as follows:

BIDDERS:	**BID AMOUNT:**	
Integrated Fire and Security Solutions, Inc.	Base Bid:	$4,617,636
	Additive #1:	$ 107,500
	Total Bid:	$4,725,136
Securitas Electronic Security, Inc.	Non-Responsive	

ORANGE COUNTY GOVERNMENT

Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 25, 2019

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-766-JS / Orange County Convention Center North/South Building Access Control System Replacement – Base + Additive 1

The Business Development Division evaluated the one bid submitted for this project. The bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for project had Minority/Women Business Enterprise availability. At least 22 M/WBE firms are certified to provide the scope of services.

The apparent low bidder Integrated Fire and Security Solutions, Inc. did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid. Our evaluation of the bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder.

Sheena Ferguson

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON - BASE + ADDITIVE 1										
Y19-766-JS / Orange County Convention Center North/South Building Access Control System Replacement										
Rank	**Bidder**	**Bid Amount**	**M/WBE $'s in Bid**	**% M/WBE (Goal 25%)**	**GFE**	**$ Over Low Bid**	**% Difference From Low Bid (4%)**	**$ Over 2nd Low Bid**	**% Difference From 2nd Low Bid**	**EEO % M / W**
Low Bid	Integrated Fire and Security Solutions, Inc.	$4,725,136	$0	0%	no					26/8