



August 2, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Paul B. Sladek, Manager, Real Estate Management Division
(407) 836-7090

Subject: Award of Invitation for Bids Y19-1052-EB, Term Contract for County
Wide Demolition

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1052-EB, Term Contract for County Wide Demolition, to the low responsive and responsible bidder, Sunrise Systems of Brevard, Inc. in the total estimated contract award amount of \$232,922.95 for Lot 1 and \$1,129,395.75 for Lot 2 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

PROCUREMENT:

The work includes regular and emergency demolition and removal of unwanted structures throughout Orange County.

FUNDING:

Funding is available in account numbers 0001-043-0201-3197 for Real Estate Management Division and 0001-068-3220-3197, 0001-068-3221-3197 for Code Enforcement Division.

APPROVALS:

The Real Estate Management Division, Code Enforcement Division, and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids. ACE Demolition, LLC. failed to submit a bid bond and therefore was determined non-responsive. The bid of Sunrise Systems of Brevard, Inc. was evaluated for responsiveness, responsibility, and price reasonableness. The prices submitted by Sunrise Systems of Brevard, Inc. were compared to their prices for previous contracts for these same services and have been found to be fair and reasonable and consistent with their experience, knowledge, and work methods. Sunrise Systems of Brevard, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Sunrise Systems of Brevard, Inc.

Award of Invitation for Bids Y19-1052-EB, Term Contract for County Wide Demolition

Lot 1 of this Contract will be used by Real Estate Management Division to demolish structures that are owned by the County and Lot 2 will be used by Code Enforcement Division to demolish county-owned and non-county-owned property throughout the County that are court ordered and that require immediate attention.

Bid Tabulation is as follows:

Bidders

| Sunrise Systems of Brevard, Inc. | Lot 1 | Lot 2 |
|---|-----------------------|-----------------------|
| Base Year | \$232,922.95 | \$1,129,395.75 |
| Option Year 1 | \$232,922.95 | \$1,129,395.75 |
| Option Year 2 | <u>\$232,922.95</u> | <u>\$1,129,395.75</u> |
| Total Bid | \$698,768.85 | \$3,388,187.25 |
| ACE Demolition, LLC. | Non-Responsive | |




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 28, 2019

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-1052-EB, County Wide Demolition Services Lot 1

The Business Development Division evaluated the one bid submitted for this project and found at least eight firms were certified at the subcontractor level at the time of bid opening in the scopes of services. The apparent low bidder Sunrise Systems of Brevard, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidder compliance with the IFB's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bid versus participation percentage.

c: contract file



| BID COMPARISON | | | | | | | | | | |
|--|----------------------------------|--------------|----------------------|-----------------------|-----|--------------------|---|------------------------|--|--------------|
| IFB-Y19-1052-EB, County Wide Demolition Services (Lot 1) | | | | | | | | | | |
| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (6%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO M / W |
| Low Bid | Sunrise Systems of Brevard, Inc. | \$698,768.85 | \$0.00 | 0.00% | No | | | | | 0%/0% |




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 28, 2019

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

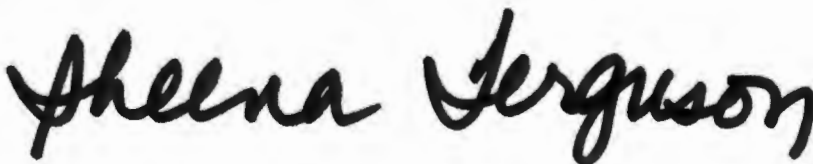
PROJECT: Y19-1052-EB, County Wide Demolition Services Lot 2

The Business Development Division evaluated the one bid submitted for this project and found at least eight firms were certified at the subcontractor level at the time of bid opening in the scopes of services. The apparent low bidder Sunrise Systems of Brevard, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page.

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c: contract file



| BID COMPARISON | | | | | | | | | | |
|--|----------------------------------|----------------|----------------------|-----------------------|-----|--------------------|---|------------------------|--|--------------|
| IFB-Y19-1052-EB, County Wide Demolition Services (Lot 2) | | | | | | | | | | |
| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (6%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO M / W |
| Low Bid | Sunrise Systems of Brevard, Inc. | \$3,388,187.25 | \$0.00 | 0.00% | No | | | | | 0%/0% |