



Interoffice Memorandum

August 12, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Michael J. Drozeck, Manager, Stormwater Management Division
(407) 836-7945

SUBJECT: Award of Invitation for Bids Y19-1093-AH, Non-MSBU Retention
Pond Weed Control

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1093-AH, Non-MSBU Retention Pond Weed Control, to the low responsive and responsible bidder, American Ecosystems, Inc., in the estimated contract award amount of \$118,800 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide the personnel, equipment, and herbicides necessary to effectively control the full spectrum of emergent and submersed vascular plants and algae to include indigenous and non-indigenous species in retention areas county-wide.

FUNDING:

Funding is available in account number 1002-072-2708-3816.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness.

Aquatic Systems, A SOLitude Lake Management Company and DeAngelo Brothers, LLC T/A Aquagenix were deemed non-responsible for failing to comply with the similar project requirements.

Award of Invitation for Bids Y19-1093-AH, Non-MSBU Retention Pond Weed Control

The prices are considered reasonable based on evaluating average costs of previous bids for the same scope of work. The bid received from American Ecosystems, Inc. was 21% lower than the County's estimate.

American Ecosystems, Inc. was determined to be the low responsive and responsible bidder and is recommended for award. The bidder is currently performing work for the County with an overall rating of satisfactory.

The bid tabulation is as follows:

BIDDERS:		BID TOTAL:	
AMERICAN ECOSYSTEMS, INC.	Total Price Base Year:	\$ 118,800	
	Total Price Option Year No. 1:	\$ 131,600	
	Total Price Option Year No. 2:	\$ 147,900	
	Total Estimated Bid:	\$ 398,300	
AIRBOAT ADDICTS, INC.	Total Price Base Year:	\$ 171,760	
	Total Price Option Year No. 1:	\$ 183,892	
	Total Price Option Year No. 2:	\$ 200,068	
	Total Estimated Bid:	\$ 555,720	
AQUATIC WEED CONTROL, INC.	Total Price Base Year:	\$ 330,000	
	Total Price Option Year No. 1:	\$ 357,200	
	Total Price Option Year No. 2:	\$ 392,700	
	Total Estimated Bid:	\$ 1,079,900	
AQUATIC SYSTEMS, A SOLITUDE LAKE MANAGEMENT COMPANY	NON-RESPONSIBLE		
DEANGELO BROTHERS, LLC T/A AQUAGENIX	NON-RESPONSIBLE		




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 28, 2019

TO: Alina Hernandez Fernandez, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-1093-AH, Non-MSBU Retention Pond Aquatic Weed Control for Stormwater Management Division**

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was one firm certified at the prime level in the scope. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

