



## Interoffice Memorandum

August 19, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y19-758-RM, Oakview Drive Drainage  
Improvements Project

### ACTION REQUESTED:

Approval to award Invitation for Bids Y19-758-RM, Oakview Drive Drainage Improvements Project, to the low responsive and responsible bidder, Valencia Construction Group, Inc. in the total contract award amount of \$490,768.

### PROCUREMENT:

Work under this contract consists of re-grading the gutter within the cul-de-sac, re-shaping the cul-de-sac grades, constructing new curbs inlets manholes, and upgrading the pipes sizes along the existing system from the cul-de-sac. The project is located in District 3.

### FUNDING:

Funding is available in account number 1004 072 3010 6330.

### APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

### REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Valencia Construction Group, Inc. is approximately 5% lower than the estimate, staff evaluated the bids, and the bid is considered reasonable. References provided were satisfactory for this type of work and Valencia Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Valencia Construction Group, Inc.

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Award of Invitation for Bids Y19-758-RM, Oakview Drive Drainage Improvements Project

Bids Received

Valencia Construction Group, Inc.	\$490,768
Condor Construction, Corp.	\$523,293
Boromei Construction, Inc.	\$559,115
Gregori Construction, Inc.	\$582,878
Schuller Contractors Incorporated	\$642,639
Prime Construction Group, Inc.	\$994,797



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 28, 2019

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

DW

**PROJECT: Y19-758-RM / Oakview Drive Drainage Improvements Project**

The Business Development Division evaluated the three lowest bids of the six bids submitted for this project. One of the bidders was an Orange County certified M/WBE. The scope of services for the Oakview Drive Drainage Improvements Project had M/WBE availability at the prime and sub-contract level. At the time of bid opening, at least 34 M/WBE firms were certified to provide piping, concrete, sod, and asphalt services.

The apparent low bidder Orange County Minority/Women Business Enterprise firm Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 99.84%. They met the M/WBE participation goal. Please note the following certified M/WBE participation:

Mbe-am	Valencia Construction Group, Inc.	\$490,000
<b>Total M/WBE Participation</b>		<b>\$490,000 (99.84%)</b>

The second low bid, submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 12.15% M/WBE participation in their bid.

The third low bid, submitted by Boromei Construction, Inc., did not achieve good faith effort documentation and reported no M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Sheena Ferguson

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**Y19-758-RM / Oakview Drive Drainage Improvements Project**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-758-RM / Oakview Drive Drainage Improvements Project**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	Valencia Construction Group, Inc. [mwbe-am]	\$490,768	\$490,000.00	\$0.00	99.84%	0.00%	99.84%	na			69/0
2nd Low	Condor Construction, Corp.	\$523,293	\$0.00	\$63,590.00	0.00%	12.15%	12.15%	no	\$32,525.00	6.63%	100/0
3rd Low	Boromei Construction, Inc.	\$559,115	\$0.00	\$0.00	0.00%	0.00%	0.00%	no	\$68,347.00	13.93%	0/0
4th Low	Gregori Construction, Inc.	\$582,878	\$0.00	\$80,500.00	0.00%	13.81%	13.81%	no	\$92,110.00	18.77%	38/0
5th Low	Schuller Contractors Incorporated	\$642,639	\$0.00	\$32,813.00	0.00%	5.11%	5.11%	no	\$151,871.00	30.95%	71/4
6th Low	Prime Construction Group, Inc.	\$994,797	\$0.00	\$100,382.00	0.00%	10.09%	10.09%	yes	\$504,029.00	102.70%	52/11