



Interoffice Memorandum

August 19, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: David Gregory, Manager, Solid Waste Division
407-254-9653

Subject: Award of Invitation for Bids Y19-774-RM, Orange County Class III
Landfill Gas Management System Header Expansion

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-774-RM, Orange County Class III Landfill Gas Management System Header Expansion, to the low responsive and responsible bidder, Carlson Environmental Consultants, PC, in the total contract award amount of \$1,080,305.

PROCUREMENT:

Work under this contract consists of expansion of the header system to connect Cell 1 and Cell 2 landfill gas collection systems. Work includes furnishing all labor and materials for the Installation of a new header on the north and south side forming a loop allowing one flare to be used at the Orange County landfill. The project is located in District 4.

FUNDING:

Funding is available in account number 4410 038 1106 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Carlson Environmental Consultants, PC is approximately 10% lower than the estimate, staff evaluated the bids, and the bid is considered reasonable. References provided were satisfactory for this type of work and Carlson Environmental Consultants, PC has been determined to be responsible. Therefore, award is recommended to Carlson Environmental Consultants, PC.

Page 2

Award of Invitation for Bids Y19-774-RM Orange County Class III Landfill Gas
Management System Header Expansion

Bids Received

Total Contract Amount

Carlson Environmental Consultants, PC
Eclipse Construction Company
COMANCO Environmental Corporation
SCS Field Services

\$1,080,305
\$1,187,000
\$1,648,870
\$1,741,838



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 23, 2019

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-774-RM / Orange County Class III Landfill Gas Management System Header Expansion**

The Business Development Division evaluated the three lowest bids of the four bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least five M/WBE firms were certified to provide the scope of services.

The apparent low bidder, Carlson Environmental Consultants, PC, did not achieve good faith effort documentation. While the low bidder reported \$86,715 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Eclipse Construction Company, did not achieve good faith effort documentation and reported 3.64% MWBE participation in their bid.

The third low bid, submitted by COMANCO Environmental Corporation, did not achieve good faith effort documentation and reported 22.98% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

Page 2

Y19-774-RM / Orange County Class III Landfill Gas Management System Header Expansion

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON										
Y19-774-RM / Orange County Class III Landfill Gas Management System Header Expansion										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Carlson Environmental Consultants, PC	\$1,080,305	\$0	0.00%	no					19/9
2nd Low	Eclipse Construction Company	\$1,187,000	\$43,200	3.64%	no	\$106,695	9.88%			40/20
3rd Low	COMANCO Environmental Corporation	\$1,648,870	\$378,936	22.98%	no	\$568,565	52.63%	\$461,870	38.91%	63/4
4th Low	SCS Field Services	\$1,741,838	\$318,000	18.26%	no	\$661,533	61.24%	\$554,838	46.74%	26/21