



## Interoffice Memorandum

October 21, 2019

TO: Mayor Jerry L. Demings  
and the Board of County Commissioners

FROM: *CM* Carrie Mathes, Manager, Procurement Division

CONTACT: David Gregory, Manager, Solid Waste Division  
407-254-9622

SUBJECT: Award of Invitation for Bids Y19-1153-AV, Yard Trash Grinding

### ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1153-AV, Yard Trash Grinding, to the low responsive and responsible bidder, Camo Farms, Inc., in the estimated contract award amount of \$2,340,900 for a 3-year term. Further, request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

### PROCUREMENT:

This contract will provide yard trash grinding for the Solid Waste Division.

### FUNDING:

Funding will be available in account 4410-038-1035-3197.

### APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

### REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. X-treme Lawn & Land Development Inc. was determined to be non-responsive for failing to provide a written statement that was requested in the Qualification of Bidders. Camo Farms, Inc. has the necessary manpower and equipment to perform this contract and performs similar services to other local governments in Florida. Therefore, award is recommended to Camo Farms, Inc.

Yard waste grinding supports County sustainability initiatives by reducing the amount of waste disposed in the landfill and diverting this material for reuse. The contracted services turn vegetative waste into mulch that is reused to control erosion on landfill side slopes, construct temporary roadways on the landfills, and to replace dirt as landfill cover material. Additionally, ground yard waste is composted at the yard waste processing area. The finished product is then made available to residents for use.

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Y19-1153-AV, Yard Trash Grinding

Bid tabulation is as follows:

<u>Bidder</u>	<u>Estimated Bid Amount</u>
Camo Farms, Inc.	\$ 2,340,900
Grow, Inc.	\$ 2,826,900
Raynor Shine Services, LLC	\$ 2,875,500
Justin Industries, Inc.	\$ 2,916,000
Consolidated Resource Recovery, Inc.	\$ 3,596,400
TAS Mulch Acquisitions LLC	\$ 4,811,400
D & G Solutions Group LLC	\$12,960,000
X-treme Lawn & Land Development Inc.	Non-Responsive




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 17, 2019

TO: Ana Villalona, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y19-1153-AV, Yard Trash Grinding

The Business Development Division evaluated the **seven bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability in the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

