



Interoffice Memorandum

October 23, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-768-RM, Yucatan Park Playground Cover

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-768-RM, Yucatan Park Playground Cover, to the low responsive and responsible bidder, J.Costa Group LLC in the total contract award amount of \$189,978.65.

PROCUREMENT:

Work under this contract includes all labor, materials, and equipment necessary to construct a hexagonal metal shade structure over the existing playground at Yucatan Park. The project is located in District 3.

FUNDING:

Funding is available in account number 1023 021 0190 3810.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by J.Costa Group LLC is approximately 21% lower than the estimate, staff evaluated the bids, and it is considered reasonable. References provided were satisfactory for this type of work and J.Costa Group LLC has been determined to be responsible. Therefore, award is recommended to J.Costa Group LLC.

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Award of Invitation for Bids Y19-768-RM, Yucatan Park Playground Cover

Bidder

Total Bid Amount

J. Costa Group LLC	\$189,978.65
Boromei Construction Inc.	\$239,710.00
Café Construction & Development, Inc.	\$305,000.00
Sloan Builders Inc.	\$315,139.00




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 21, 2019

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division 

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-768-RM / Yucatan Park Playground Cover

The Business Development Division evaluated the four bids submitted for this project. Two of the bidders were Orange County certified Minority/Women Business Enterprises. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 23 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Orange County Minority/Women Business Enterprise firm J. Costa Group, LLC is bidding as a prime. Therefore, J. Costa Group, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. J. Costa Group, LLC reported self-performing 0%. They reported 0% other M/WBE participation in their bid and did not achieve good faith effort documentation.

The second low bid submitted by Boromei Construction, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid submitted by Orange County Minority/Women Business Enterprise firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc. reported self-performing 59.66% and met the M/WBE participation goal.

The fourth low bid submitted by Sloan Builders, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.



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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-768-RM / Yucatan Park Playground Cover**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub- contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	J. Costa Group, LLC [mbe-hm]	\$189,978.65	\$0	\$0	0.00%	0%	0.00%	no			100/G
2nd Low	Boromei Construction, Inc.	\$239,710.00	\$0	\$0	0.00%	0%	0.00%	no	\$49,731.35	26.18%	0/0
3rd Low	Café Construction & Development, Inc. [mbe-hm]	\$305,000.00	\$181,978	\$0	59.66%	0%	59.66%	na	\$115,021.35	60.54%	40/0
4th Low	Sloan Builders, Inc.	\$315,139.00	\$0	\$0	0.00%	0%	0.00%	no	\$125,160.35	65.88%	25/0