



October 21, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y20-703-RC, Construction of  
Orange County Fire Station #87

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-703-RC, Construction of Orange County Fire Station #87, to the low responsive and responsible bidder, Mulligan Constructors, Inc. in the total contract award amount of \$3,597,629.

PROCUREMENT:

The project includes the construction of a new 2-bay prototype fire station. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-034-0795-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. PeakCM, LLC was deemed non-responsive for failure to submit the bid bond on the form provided. The bid submitted from Mulligan Constructors, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Mulligan Constructors, Inc. has been determined to be responsible. Therefore, award is recommended to Mulligan Constructors, Inc.

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Award Invitation for Bid Y20-703-RC, Construction of Orange County Fire Station #87

Bid tabulation is as follows:

| <b>Bidder</b>                   | <b>Total Bid Amount</b> |
|---------------------------------|-------------------------|
| Mulligan Constructors, Inc.     | \$3,597,629             |
| W&J Construction Corporation    | \$3,653,573             |
| CIC Construction Group USA, LLC | \$4,225,398             |
| L. Cobb Construction, Inc.      | \$4,758,161             |
| PeakCM, LLC                     | Non- Responsive         |



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 30, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-703-RC / Construction of Orange County Fire Station #87 – Base

The Business Development Division evaluated the three lowest bids of the four bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 82 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Mulligan Constructors, Inc., met the M/WBE participation goal and reported 25.68% M/WBE participation in their bid. Please note the following certified M/WBE participation:

|                           |  |                    |
|---------------------------|--|--------------------|
| Mbe-hm                    | Central Florida Construction Walls, Inc. | \$147,208          |
| Wbe-wf                    | Cajun Installation & Distributing, Inc.  | \$122,017          |
| Wbe-wf                    | Lavender Lady Plumbing Co. Inc.          | \$140,800          |
| Mbe-hm                    | Lakeside Electrical Services, LLC        | \$513,842          |
| Total M/WBE Participation |  | \$923,867 (25.68%) |

The second low bid submitted by W&J Construction Corporation, did not achieve good faith effort documentation and reported 13.70% M/WBE participation in their bid.

The third low bid submitted by CIC Construction Group USA, LLC, did not achieve good faith effort documentation and reported 21.74% M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

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**Y20-703-RC / Construction of Orange County Fire Station #87 – Base**

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON - BASE****Y20-703-RC / Construction of Orange County Fire Station #87**

| <b>Rank</b> | <b>Bidder</b>                   | <b>Bid Amount</b> | <b>M/WBE<br/>\$'s in Bid</b> | <b>% M/WBE<br/>(Goal 25%)</b> | <b>GFE</b> | <b>\$ Over Low<br/>Bid</b> | <b>%<br/>Difference<br/>From Low<br/>Bid (4%)</b> | <b>\$ Over 2nd<br/>Low Bid</b> | <b>%<br/>Difference<br/>From 2nd<br/>Low Bid</b> | <b>EEO %<br/>M / W</b> |
|-------------|---------------------------------|-------------------|------------------------------|-------------------------------|------------|----------------------------|---|--------------------------------|--|------------------------|
| Low Bid     | Mulligan Constructors, Inc.     | \$3,597,629       | \$923,867                    | 25.68%                        | na         |                            |   |                                |  | 18/12                  |
| 2nd Low     | W&J Construction Corporation    | \$3,653,573       | \$500,689                    | 13.70%                        | no         | \$55,944                   | 1.56%   |                                |  | 10/13                  |
| 3rd Low     | CIC Construction Group USA, LLC | \$4,225,398       | \$918,748                    | 21.74%                        | no         | \$627,769                  | 17.45%  | \$571,825                      | 15.65%   | 60/0                   |
| 4th Low     | L.Cobb Construction, Inc.       | \$4,758,161       | \$144,300                    | 3.03%                         | no         | \$1,160,532                | 32.26%  | \$1,104,588                    | 30.23%   | 41/0                   |