



## Interoffice Memorandum

October 18, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo Deputy Director, Utilities Department  
407-254-9719

Subject: Approval to Award Invitation for Bids Y20-717-TA, Water Conserv II  
Transmission Main Booster Pump Station Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids Y20-717-TA, Water Conserv II Transmission Main Booster Pump Station Improvements, to the low responsive and responsible bidder, Garney Companies, Inc., for the total estimated base bid contract award amount of \$12,876,000.

### PROCUREMENT:

This project consists of constructing new 60-inch suction and 54-inch discharge headers that connect the pump station with the existing 54-inch transmission main; seven vertical turbine in-line booster pumps with a flow capacity of 15 million gallons per day (MGD); and new surge facilities to be located at the Orange County South Water Reclamation Facility and the City of Orlando Conserv II Water Reclamation Facility. The construction is required to increase the transmission system capacity from 75 MGD to 90 MGD with the ability to serve reclaimed water to additional customers in one of the fastest growing service areas in unincorporated Southwest Orange County. Sustainability components include improvements that conserve potable water by increasing usage of reclaimed water. This project is located in District 1.

### FUNDING:

Funding is available in account number 4420-038-1445-20-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

Approval to Award Invitation for Bids Y20-717-TA, Water Conserv II Transmission Main  
Booster Pump Station Improvements

**REMARKS:**

This solicitation consisted of a two-step procurement process: Request for Qualifications, Step 1, followed by an Invitation for Bids, Step 2. Eleven responses were received in response to the Request for Qualifications. Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Garney Companies, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Garney Companies, Inc.

**BIDDERS**

Garney Companies, Inc.  
Vogel Bros. Building Co.  
Prime Construction Group, Inc.  
PWC Joint Venture LLC  
Wharton-Smith, Inc.  
Adams-Robinson Enterprises, Inc.

**BASE BID**

\$12,876,000  
\$14,365,219  
\$14,739,000  
\$16,045,000  
\$16,047,000  
\$17,922,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 19, 2019

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-717-TA / Water Conserve II Transmission Main Booster Pump Station Improvements - Base**

The Business Development Division evaluated the three lowest bids of the six bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 79 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Garney Companies, Inc., achieved good faith effort documentation and reported 0.31% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	Rebah Fabrication, Inc.	\$15,072
Wbe-wf	KMG Fence, LLC	\$6,300
Wbe-wf	L P Video Productions	\$18,000
<b>Total M/WBE Participation</b>		<b>\$39,372 (0.31%)</b>

The second low bid, submitted by Vogel Bros. Building Co., did not achieve good faith effort documentation and reported 4.44% M/WBE participation in their bid.

The third low bid, submitted by Prime Construction Group, Inc., met the M/WBE participation goal and reported 19.12% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

*Aheena Ferguson*

Page 2

**Y20-717-TA / Water Conserve II Transmission Main Booster Pump Station Improvements  
– Base**

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

# **BID COMPARISON - BASE**

## **Y20-717-TA / Water Conserve II Transmission Main Booster Pump Station Improvements**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 19%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (3%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Garney Companies, Inc.	\$12,876,000	\$39,372.00	0.31%	yes					0/0
2nd Low	Vogel Bros. Building Co.	\$14,365,219	\$637,655.00	4.44%	no	\$1,489,219	11.57%			21/11
3rd Low	Prime Construction Group, Inc.	\$14,739,000	\$2,818,000.20	19.12%	na	\$1,863,000	14.47%	\$373,781	2.60%	52/11
4th Low	PWC Joint Venture LLC	\$16,045,000	\$2,403,735.56	14.98%	no	\$3,169,000	24.61%	\$1,679,781	11.69%	57/2
5th Low	Wharton-Smith, Inc.	\$16,047,000	\$623,300.00	3.88%	no	\$3,171,000	24.63%	\$1,681,781	11.71%	32/13
6th Low	Adams-Robinson Enterprises, Inc.	\$17,922,000	\$168,001.00	0.94%	no	\$5,046,000	39.19%	\$3,556,781	24.76%	41/6