



February 18, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-711-RC, Orange County
Lakeside Village Park Phase II

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-711-RC, Orange County Lakeside Village Park Phase II, to the low responsive and responsible bidder, Sloan Builders, Inc., in the total contract award amount of \$570,000.

PROCUREMENT:

The project includes the expansion of an existing park consisting of a new playground, new exercise station, site furniture, picnic areas, and a new fishing pier. The project is located in District 1.

FUNDING:

Funding is available in account numbers 4150-068-2137-6310 and 1050-062-2137-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. MVB & Associates, Inc. was deemed non-responsive for failure to submit a complete bid bond. The bid submitted from Sloan Builders, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Sloan Builders, Inc. has been determined to be responsible. Therefore, award is recommended to Sloan Builders, Inc.

Award of Invitation for Bids Y20-711-RC, Orange County Lakeside Village Park
Phase II

Bid tabulation is as follows:

Bidder	Total Bid
Sloan Builders, Inc.	\$ 570,000
Mulligan Constructors, Inc.	\$ 608,595
CORE Engineering & Construction, Inc.	\$ 631,925
W.T. Comp, Inc.	\$ 792,000
Jordan Brothers Construction, LLC	\$ 835,712
A.J. Ribas (A2 Group, Inc.)	\$ 853,514
MVB & Associates, Inc.	Non- Responsive



BUSINESS DEVELOPMENT DIVISION

January 22, 2020

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-711-RC / Orange County Lakeside Village Park Phase II

The Business Development Division evaluated the four lowest bids of the six bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 30 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Sloan Builders, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid submitted by Mulligan Constructors, Inc., did not achieve good faith effort documentation. While the second low bidder reported \$50,273 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid submitted by CORE Engineering & Construction, Inc., did not achieve good faith effort documentation and reported 10.51% M/WBE participation in their bid.

The fourth low bid submitted by Orange County Minority/Women Business Enterprise firm W.T. Comp, Inc. is bidding as a prime. Therefore, W.T. Comp, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. While the fourth low bidder reported \$350,000 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. W.T. Comp, Inc. reported self-performing 0% and did not achieve good faith effort documentation.

Sheena Ferguson

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None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-711-RC / Orange County Lakeside Village Park Phase II**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Sloan Builders, Inc.	\$570,000	\$0	0.00%	no					25/0
2nd Low	Mulligan Constructors, Inc.	\$608,595	\$0	0.00%	no	\$38,595	6.77%			18/12
3rd Low	CORE Engineering & Construction, Inc.	\$631,925	\$66,390	10.51%	no	\$61,925	10.86%	\$23,330	3.83%	13/23
4th Low	W.T. Comp, Inc. [mbe-am]	\$792,000	\$0	0.00%	no	\$222,000	38.95%	\$183,405	30.14%	100
5th Low	Jordan Brothers Construction, LLC	\$835,712	\$84,885	10.16%	no	\$265,712	46.62%	\$227,117	37.32%	70/3
6th Low	A2 Group, Inc.	\$853,514	\$214,556	25.14%	na	\$283,514	49.74%	\$244,919	40.24%	71/7