Interoffice Memorandum



April 28, 2020

TO:

Mayor Jerry L. Demings

and the Board of County Commissioners

IRON.

Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT:

Michael Baker, Project Manager, Roads and Drainage Division

407-836-7853

SUBJECT:

Award of Invitation for Bids Y20-157-MV, Pressure Cleaning and Painting for

Public Works

<u>ACTION REQUESTED:</u>

Approval to award Invitation for Bids Y20-157-MV, Pressure Cleaning and Painting for Public Works, to the low responsive and responsible bidder, Quick Painting Group Corp, in the estimated contract award amount of \$673,500 for a three-year term. Further request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide pressure cleaning and painting of bridges, screen walls, and other concrete/metal structures through Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Public Works Department and Business Development Division concur with this recommendation.

REMARKS:

Sixteen bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Environmental Painting Alternatives, Inc., Greg Brown Painting Co., LLC., Lenard Bell Painting, Inc., and McDines Painting of Brevard were deemed non-responsive for failing to submit a complete bid package. The bids submitted by Gemilang Solutions, LLC. and Space Coast Pressure Pros were deemed non-responsive for failing to submit a complete bid form. The bid submitted by Muscat Painting was deemed non-responsive for submitting references on an alternate form not provided in the IFB package. The bid submitted by Five 12 Painting and Remodeling was deemed non-responsible for failing to demonstrate the company has been in business with same tax ID for a minimum of three years.

The low bidder, Quick Painting Group Corp., has the necessary resources, manpower and equipment to perform this contract. The bid submitted by Quick Painting Group Corp. is considered reasonable based on current contracted pricing within the County. References contacted demonstrated a satisfactory performance record. Therefore, award is recommended to Quick Painting Group Corp.

Bid tabulation is as follows:

| Bidders | Three-Year Estimated Bid | | |
|---|--------------------------|--|--|
| Quick Painting Group Corp. | \$673,500 | | |
| Jet Set II, LLC. | \$1,088,250 | | |
| Paint Quest, LLC. | \$1,426,500 | | |
| Silva's Painting and General Services, LLC. | \$1,591,500 | | |
| Mario's Painting and Services, Inc. | \$2,371,500 | | |
| Viktor Construction Corp. | \$2,968,500 | | |
| PPC Professional Services, Inc. | \$3,676,500 | | |
| Southern Road & Bridge, LLC. | \$3,835,500 | | |
| Environmental Painting Alternatives, Inc. | Non-Responsive | | |
| Five 12 Painting and Remodeling | Non-Responsible | | |
| Gemilang Solutions, LLC. | Non-Responsive | | |
| Greg Brown Painting Co., LLC. | Non-Responsive | | |
| Lenard Bell Painting, Inc. | Non-Responsive | | |
| McDines Painting of Brevard | Non-Responsive | | |
| Muscat Painting and Decorating | Non-Responsive | | |
| Space Coast Pressure Pros | Non-Responsive | | |



BUSINESS DEVELOPMENT DIVISION

March 31, 2020

TO:

Melisa Vergara, Senior Contracting Agent

Procurement Division

FROM:

Kesi Warren, Senior Contract Administrator

Business Development Division

SUBJECT:

Business Development Division Bid Evaluation

PROJECT:

IFB-Y20-157-MV, Pressure Cleaning and Painting for Public Works

The Business Development Division evaluated the **eight bids** submitted for this project. Three of the bidders were Minority Women Business Enterprise (M/WBE) firms. At the time of bid opening at least 23 firms were certified at the prime level in the scope of service. The three Orange County Certified Minority Women Business Enterprise firms were not within 6% of the low bid for bid awards greater than \$500,000 to \$750,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

Y20-157-MV, Pressure Cleaning and Painting for Public Works

| Rank | Bidder | Bid Amount | \$ Over Low Bid | % Difference From Low Bid (6%) | \$ Over 2nd Low Bid | Difference From 2nd Low Bid |
|---------|---|-------------|-----------------|---|------------------------|-----------------------------------|
| | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| Low Bid | Quick Painting Group Corp. | \$673,500 | | | | |
| 2nd Low | Jet Set II, LLC. | \$1,088,250 | \$414,750 | 61.58% | | |
| | | | | | | |
| 3rd Low | Paint Quest, LLC. (AFAM) | \$1,426,500 | \$753,000 | 111.80% | \$338,250 | 31.08% |
| 4th Low | Silva's Painting and General Services, LLC. | \$1,591,500 | \$918,000 | 136.30% | \$503,250 | 46.24% |
| | | | | | | |
| 5th Low | Mario's Painting and Services, Inc. | \$2,371,500 | \$1,698,000 | 252.12% | \$1,283,250 | 117.92% |
| | | | | | | |
| 6th Low | Viktor Construction Corp. | \$2,968,500 | \$2,295,000 | 340.76% | \$1,880,250 | 172.78% |
| 7th Low | PPC Professional Services, Inc. (HF) | \$3,676,500 | \$3,003,000 | 445.88% | \$2,588,250 | 237.84% |
| 8th Low | Southern Road & Bridge, LLC. | \$3,835,500 | \$3,162,000 | 469.49% | \$2,747,250 | 252.45% |