



Interoffice Memorandum

March 9, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~

Carrie Mathes, Manager, CFCM, NIGP-CPP, CPPO, C.P.M., Procurement Division

CONTACT: Sara Flynn-Kramer, Manager, Capital Projects Department
407-836-0048

SUBJECT: Approval of Purchase Order M103484, Corrections Horizon Roof Replacement

ACTION REQUESTED:

Approval of Purchase Order M103484, Corrections Horizon Roof Replacement, with Everseal, LLC, in the amount of \$179,481.

PROCUREMENT:

This purchase order will facilitate the supply and installation of new roofing membrane at the Corrections Horizon Building, which is failing and requires sealing. This project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2052-3810.

APPROVALS:

The Capital Projects Division concurs with this recommendation.

REMARKS:

To ensure an open and competitive procurement process, a Notice of Intent to Sole Source was posted on the Orange County website for a period of 10 business days. Several timely responses were received, however staff analysis confirmed that the product offering either did not conform to the specification requirements to be considered as an acceptable alternate, or the requested information was not provided to facilitate a comprehensive analysis of the product offering.

Everseal, LLC uses non-sacrificial (silicone) materials that are registered with the Energy Star roof products program and specializes exclusively in flat roof sealing. Their process permanently seals the roof with a seamless, weather-proof barrier with a 50-year labor and materials warranty.

Price reasonableness was determined based on the comparison of companies that provide the same services in other states and the data showed that the pricing was comparable or lower than the square foot average. A complete reroof of the Corrections Horizons Building would take a year to complete and cost the County \$875,000 dollars.

Everseal, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible.