



April 5, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

Carrie Mathes, CFM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division  
407-836-0048

Subject: Award of Invitations for Bids Y21-726-FH Moss Park Restroom

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-726-FH, Moss Park Restroom, to the low responsive, responsible bidder, APD Construction, LLC in the total contract award amount of \$549,892.40.

**PROCUREMENT:**

Work under this contract consists of the construction of a new restroom to meet the camping patron needs at Moss Park. The new restroom building will have a footprint of 2,322 square feet and surrounding walk-ways and site work. The project is located in District 4.

**FUNDING:**

Funding is available in account number 1050-062-2152-6310.

**APPROVALS:**

The Capital Projects and Business Development Divisions concur with this recommendation.

**REMARKS:**

Seventeen bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by T&G Corporation dba T&G Constructors; CORE Engineering & Construction, Inc.; Construct Two Construction Managers, Inc.; CIC Construction Group USA, LLC; Mulligan Constructors, Inc.; Hensel Phelps Construction Co.; HORUS Construction Services, Inc.; Axios Construction Services, LLC; Sky Builders USA, LLC; H.W. Davis Construction, Inc.; and Mejia International Group Corp., were deemed non-responsive for failing to achieve the M/WBE goals. Poli Construction, Inc.'s bid was deemed non-responsive for failing to provide copy of the required bid bond.

## Award of Invitation for Bids Y21-726-FH, Moss Park Restroom

The bid submitted by APD Construction, LLC is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and APD Construction, LLC has been determined to be responsible. Therefore, award is recommended to Café Construction & Development Inc.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
APD Construction, LLC	\$ 549,892.40
RL Burns Inc.	\$ 587,551.00
Sloan Builders, Inc.	\$ 599,500.00
S.A. Casey Construction, Inc.	\$ 627,000.00
E. O. Koch Construction, Co.	\$ 834,570.00
Poli Construction, Inc.	Non-Responsive
T&G Corporation dba T&G Constructors	Non-Responsive
CORE Engineering & Construction, Inc.	Non-Responsive
Construct Two Construction Managers, Inc.	Non-Responsive
CIC Construction Group USA, LLC	Non-Responsive
Mulligan Constructors, Inc.	Non-Responsive
Hensl Phelps Construction Co.	Non-Responsive
HORUS Construction Services, Inc.	Non-Responsive
Axios Construction Services, LLC	Non-Responsive
Skybuilders USA, LLC	Non-Responsive
H.W. Davis Construction Inc.	Non-Responsive
Mejia International Group Corp.	Non-Responsive



# **BUSINESS DEVELOPMENT DIVISION**

February 22, 2021

TO: Fabio Henao, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y21-726-FH / Moss Park Restroom**

The Business Development Division evaluated all seventeen bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 74 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm APD Construction, LLC did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, APD Construction, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. APD Construction, LLC reported self-performing 58.22% with 27.23% sub-contractor's participation listed on attachment C-2. Please note the following certified M/WBE participation:

MBE-HM	APD Construction, LLC	\$320,158.23
MBE-HM	M & M Electric of Central Florida, Inc.	\$71,491.00
WBE-WF	John B. Webb & Associates, Inc	\$5,400.00
MBE-AM	Edgar Quintin, Inc.	\$72,854.00
<b>Total MWBE Participation</b>		<b>\$469,903.23 (85.45%)</b>

The apparent second low bidder, T&G Corporation dba T&G Constructors, did not provide good faith effort documentation. While the second low bidder reported \$158,126.00 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-AFAM	J L Wilson Concrete, Inc.	\$94,535.00
MBE-HM	M & M Electric of Central Florida, Inc.	\$11,440.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$158,126.00 (27.05%)</b>

*Aheena Ferguson*

Interoffice Memorandum

The third low bid, submitted by Orange County MBE firm RL Burns, Inc., did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, RL Burns, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. RL Burns, Inc., reported self-performing 0% with 27.23% sub-contractor's participation listed on attachment C-2. Please note the following certified M/WBE participation:

MBE-AFAM	J L Wilson Concrete, Inc.	\$141,700.00
MBE-HM	Rivera Tile & Stone, Inc.	\$18,305.00
<b>Total MWBE Participation</b>		<b>\$160,005.00 (27.23%)</b>

The fourth low bid, submitted by CORE Engineering & Construction, Inc., did not achieve good faith effort documentation. The fourth low bidder reported 15.69% M/WBE participation in their bid. At the time of bid opening Unlimited Welding, Inc. was not an Orange County certified M/WBE firm. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$5,400.00
Not Orange County Certified	<del>Unlimited Welding, Inc.</del>	<del>\$8,869.00</del>
MBE-HM	Cajun Installation & Distributing, Inc.	\$10,947.15
MBE-AFAM	J. B. Mechanical, Inc.	\$12,950.00
MBE-HM	M & M Electric of Central Florida, Inc.	\$63,538.00
<b>Total MWBE Participation</b>		<b>\$92,835.15 (15.69%)</b>

The fifth low bid, submitted by Construct Two Construction Managers, Inc., did not achieve good faith effort documentation. The fifth low bidder reported 32.87% M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-AFAM	J L Wilson Concrete, Inc.	\$137,780.00
Not Orange County Certified	<del>St. Cloud Welding &amp; Fabrication</del>	<del>\$9,915.00</del>
MBE-AFAM	Fletcher Painting	\$49,500.00
WBE-WF	Lavender Lady Plumbing	\$87,000.00
MBE-AFAM	J. B. Mechanical, Inc.	\$12.95
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$274,292.95 (45.93%)</b>

**Interoffice Memorandum**

The sixth low bid, submitted by CIC Construction Group USA, LLC, did not achieve good faith effort documentation. While the sixth low bidder reported \$155,215.00 in M/WBE participation, they did not specify the scope of classification on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

WBE-AF	L & S Diversified Surveying	\$9,368.00
MBE-HM	Cajun Installation & Distributing, Inc.	\$10,947.00
MBE-HM	Rivera Tile & Stone, Inc.	\$18,600.00
MBE-AFAM	IQ Painters	\$16,350.00
WBE-WF	Lavender Lady Plumbing	\$87,000.00
MBE-AFAM	J. B. Mechanical, Inc.	\$12,950.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$155,215.00 (25.99%)</b>

The seventh low bid, submitted by Sloan Builders, Inc., met the M/WBE goal and reported 38.50% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-AM	Rodolfo Ortiz Plumbing, Inc.	\$117,435.00
MBE-HM	Cajun Installation & Distributing, Inc.	\$10,948.00
MBE-AFAM	Prime Electrical Services, Inc.	\$89,500.00
MBE-AFAM	J. B. Mechanical, Inc.	\$12,950.00
<b>Total MWBE Participation</b>		<b>\$230,833.00 (38.50%)</b>

The eighth low bid, submitted by Mulligan Constructors, Inc., did not achieve good faith effort documentation. The eighth low bidder reported 24.80% M/WBE participation, they did not specify the work to be performed nor specify the scope of classification on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-HM	Cajun Installation & Distributing, Inc.	\$10,947.00
MBE-HM	D'Novo Services, LLC	\$65,000.00
WBE-WF	Lavender Lady Plumbing	\$85,000.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$150,000.00 (24.80%)</b>

The ninth low bid, submitted by S.A. Casey Construction, Inc., met the M/WBE goal and reported 25.68% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-HM	Lavender Lady Plumbing	\$96,000.00
MBE-HM	D'Novo Services, LLC	\$65,000.00
<b>Total MWBE Participation</b>		<b>\$161,000.00 (25.68%)</b>

The tenth low bid, submitted by Hensel Phelps Construction Co., did not achieve good faith effort documentation. The tenth low bidder reported 0% M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE goal was not met.

Interoffice Memorandum

The eleventh low bid, submitted by HORUS Construction Services, Inc., did not achieve good faith effort documentation. While the eleventh low bidder reported \$136,966.00 in M/WBE participation, they did not specify the scope of classification on attachment C-2. At the time of bid opening Kissimmee Iron Works and Florida Specialty Products were not Orange County certified. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-AFAM	J. B. Mechanical, Inc.	\$12,950.00
MBE-HM	M & M Electric of Central Florida	\$71,491.00
Not Orange County Certified	Kissimmee Iron Works	\$8,100.20
MBE-AFAM	J L Wilson Concrete, Inc.	\$26,592.00
WBE-AF	L & S Diversified Surveying	\$9,638.00
Not Orange County Certified	Florida Specialty Products	\$27,259.00
WBE-HF	Interstate Recycling Waste	\$2,500.00
WBE-WF	Boyd Hart Co.	\$13,795.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$136,966.00 (21.02%)</b>

The twelfth low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC, reported self-performing 16.82% with 0% sub-contractor's participation listed on attachment C-2. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services, LLC	\$109,950.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$109,950.00 (16.82%)</b>

The thirteenth low bidder, submitted by Orange County MBE firm Sky Builders USA, LLC, did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Sky Builders USA, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Sky Builders USA, LLC, reported self-performing 52.47% with 10.72% sub-contractor's participation listed on attachment C-2. They did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met. Please note the following certified M/WBE participation:

MBE-HM	Sky Builders USA, LLC	\$350,000.00
MBE-HM	M & M Electric of Central Florida	\$71,491.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$421,491.00 (63.18%)</b>

**Interoffice Memorandum**

The fourteenth low bid, submitted by H.W. Davis Construction, Inc., did not achieve good faith effort documentation. The fourteenth low bidder reported \$0 in M/WBE participation, they did not submit subcontractor information on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

The fifteenth low bid, submitted by Mejia International Group Corp., did not achieve good faith effort documentation. The fifteenth low bidder reported \$0 in M/WBE participation, they did not specify the scope of classification. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-AFAM	J L Wilson Concrete, Inc.	\$137,780.00
WBE-WF	John B. Webb & Associates	\$5,400.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$143,180.00 (18.11%)</b>

The sixteenth low bid, submitted by E. O. Koch Construction, Co., met the M/WBE goal and reported 31.18% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$164,544.00
MBE-AFAM	J. B. Mechanical	\$12,950.00
MBE-HM	Lakeside Electrical	\$68,950.00
WBE-WF	Boyd Hart Company	\$13,795.00
<b>Total MWBE Participation</b>		<b>\$260,239.00 (31.18%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>									
<b>Y21-726-FH / Moss Park Restroom</b>									
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 25%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	APD Construction, LLC	\$549,892.40	\$320,158.23	\$149,745.00	58.22%	27.23%	85.45%	N/A	67 / 33 %
2nd Low	T&G Corporation dba T&G Constructors	\$584,500.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	37 / 27 %
3rd Low	R L Burns, Inc.	\$587,551.00	\$0.00	\$160,005.00	0.00%	27.23%	27.23%	N/A	43 / 30 %
4th Low	CORE Engineering & Construction, Inc.	\$591,771.14	\$0.00	\$92,835.15	0.00%	15.69%	15.69%	No	0 / 0 %
5th Low	Construct Two Construction Managers, Inc.	\$596,300.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	57 / 43 %
6th Low	CIC Construction Group USA, LLC	\$597,140.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	50 / 0 %
7th Low	Sloan Builders, Inc.	\$599,500.00	\$0.00	\$230,833.00	0.00%	38.50%	38.50%	N/A	0 / 0 %
8th Low	Mulligan Constructors, Inc.	\$604,777.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 20 %
9th Low	S.A. Casey Construction, Inc.	\$627,000.00	\$0.00	\$161,000.00	0.00%	25.68%	25.68%	N/A	6 / 6 %
10th Low	Hensel Phelps Construction Co.	\$635,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	18 / 16 %
11th Low	HORUS Construction Services, Inc.	\$651,482.95	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	39 / 26 %
12th Low	Axios Construction Services, LLC	\$653,860.00	\$109,950.00	\$0.00	16.82%	0.00%	16.82%	No	0 / 0 %
13th Low	Sky Builders USA, LLC	\$667,100.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	29 / 71 %
14th Low	H.W. Davis Construction, Inc.	\$696,198.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 14 %
15th Low	Mejia International Group Corp	\$790,454.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	100 / 0 %
16th Low	E. O. Koch Construction, Co.	\$834,570.00	\$0.00	\$260,239.00	0.00%	31.18%	31.18%	N/A	25 / 0 %