



May 26, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

*Cm.*

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y21-743-RC, Orange County  
Moss Park Lift Station and Electrical Upgrades

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-743-RC, Orange County Moss Park Lift Station and Electrical Upgrades, to the low responsive and responsible bidder, Café Construction & Development Inc. in the total contract award amount of \$ 1,654,000.

**PROCUREMENT:**

The project includes replacement/addition of new lift stations, sanitary lines, electrical panelboards, feeder, and pedestals. Construction will include removing old panel boards and replace them with new panel boards, as well as removing old pedestals and replacing them with new pedestals. Each pedestal will contain only power; a new spigot will be provided next to pedestal for water. Additionally, the contractor shall abandon old lift station 1 in place, adding new lift stations and muffin monsters. The project is located in District 4.

**FUNDING:**

Funding is available in account number 1023-043-0263-3810.

**APPROVALS:**

The Capital Projects and Business Development Divisions concur with this recommendation.

Award Invitation for Bid Y21-743-RC, Orange County Moss Park Lift Station and Electrical Upgrades

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Felix Associates of Florida, Inc. was deemed non-responsive for failure to submit the notarized Bid Bond form in its entirety. R L Burns, Inc. and Cathcart Construction Company-Florida, LLC were deemed non-responsive for failure to achieve the M/WBE goal or provide sufficient good faith effort. The bid submitted from Café Construction & Development Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development Inc.

Bid tabulation is as follows:

<b>BIDS RECEIVED:</b>	<b>BASE BID</b>
Café Construction & Development Inc.	\$1,654,000
RL Burns, Inc.	non-responsive
Felix Associates of Florida, Inc.	non-responsive
Cathcart Construction Company-Florida, LLC	non-responsive



**BUSINESS DEVELOPMENT DIVISION**

April 29, 2021

**TO:** Rochelle Chambers, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y21-743-RC / Orange County Moss Park Lift Station & Electrical Upgrades

The Business Development Division evaluated all three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 61 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm R L Burns, Inc., had no good faith effort documentation and is bidding as a Prime contractor. Therefore, R L Burns, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. R L Burns, Inc., reported self-performing 0% with 0% sub-contractor's participation listed on attachment C-2. The bidder did not specify the in-house scopes of services on attachment C-2. Therefore, the M/WBE participation goal was not met.

The second low bidder submitted by Orange County MBE firm Café Construction & Development, Inc., did meet the goal and is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc., reported self-performing 47.79% with 36.85% sub-contractor's participation listed on attachment C-2. Therefore, the M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$790,446.00
MBE-AFAM	M & M Electric of Central Florida	\$609,550.00
<b>Total MWBE Participation</b>		<b>\$1,399,996.00 (84.64%)</b>

*Sheena Ferguson*

Interoffice Memorandum

The third low bidder, Cathcart Construction Company-Florida, LLC did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The apparent low bidder reported 30.90% M/WBE participation. Therefore, the M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services, LLC	\$645,000.00
WBE-WF	Kathy's Video	\$2,500.00
WBE-AF	L & S Diversified, LLC	\$10,000.00
MBE-AM	David Outar Trucking	\$10,000.00
<b>Total MWBE Participation</b>		<b>\$667,500.00 (30.90%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y21-743-RC / Orange County Moss Park Lift Station & Electrical Upgrades**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 25%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	R L Burns, Inc.	\$1,374,151.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	43 / 30 %
2nd Low	Café Construction & Development, Inc	\$1,654,000.00	\$790,446.00	\$609,550.00	47.79%	36.85%	84.64%	N/A	50 / 0 %
3rd Low	Cathcart Construction Company-Florida, LLC	\$2,160,000.00	\$0.00	\$667,500.00	0.00%	30.90%	30.90%	No	55 / 0 %