




August 26, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y20-753-TA, Orange County Southwest
Service Area Potable Water Storage and Repump Facility and Avalon Road
Master Pump Station

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-753-TA, Orange County Southwest Service Area Potable Water Storage and Repump Facility and Avalon Road Master Pump Station, to the low responsive and responsible bidder, Prime Construction Group, Inc. in the total contract award amount of \$18,133,200.

PROCUREMENT:

Work under this contract includes the installation of a 3.5 million gallon potable water storage tank and an operations building housing high service potable water re-pumping (pressure boosting) variable speed pumps, electrical, instrumentation controls (I&C), including SCADA, an emergency power generator, and day fuel tank. This project also includes potable water mains, a valve and flow meter station, manholes, wastewater and storm sewers, fencing, and a gate.

The Avalon Master Pump Station includes the installation of a dual wetwell pump station with six pumps (three 1,000 gallons per minute pumps in each wetwell), odor control, an electrical building, including instrumentation and control SCADA, diesel generator, forcemains, valve and meter station, manholes, storm sewers, retaining wall, and traffic gate. This project is located in District 1.

FUNDING:

Funding is available in account numbers 4420-038-1506-0030-6340 and 4420-038-1507-0032-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

Award of Invitations for Bids Y20-753-TA, Orange County Southwest Service Area Potable Water Storage and Repump Facility and Avalon Road Master Pump Station

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Bids submitted from Sawcross, Inc, Vogel Bros. Building Co., Wharton-Smith, Inc., WPC Industrial Contractors & Randall Environmental, Inc., and Kiewitt Infrastructure South Co. were determined non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided. The bid submitted by TLC Diversified, Inc. was withdrawn.

The bid submitted by Prime Construction Group, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Prime Construction Group, Inc. is considered to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Bids Received

| BIDS RECEIVED: | TOTAL ESTIMATED BID |
|--|----------------------------|
| Prime Construction Group, Inc. | \$18,133,200 |
| Sawcross, Inc. | Non-Responsive |
| Vogel Bros. Building Co. | Non-Responsive |
| Wharton-Smith, Inc. | Non-Responsive |
| WPC Industrial Contractors & Randall Environmental, Inc. | Non-Responsive |
| Kiewitt Infrastructure South Co. | Non-Responsive |
| TLC Diversified, Inc. | Withdrawn |



BUSINESS DEVELOPMENT DIVISION

June 7, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-753-TA / Orange County Southwest Service Area Potable Water Storage and Repump Facility and Avalon Rd Master Pump Station

The Business Development Division evaluated all seven bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 86 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by TLC Diversified, Inc., met the M/WBE goal and reported 25.05% M/WBE participation in their bid. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------|--------------------------------|
| WBE-WF | Forte Young, Inc. | \$3,060,000.00 |
| WBE-WF | John B. Webb & Associates | \$69,600.00 |
| MBE-AFAM | Sterling Silver Scape Sod | \$18,700.00 |
| WBE-WF | LP Video Productions | \$425.00 |
| WBE-WF | P. Jackson Enterprises, Inc. | \$1,157,205.00 |
| Total MWBE Participation | | \$4,305,930.00 (25.05%) |

Aheena Ferguson

Interoffice Memorandum

The apparent second low bidder, submitted by Prime Construction Group, Inc., met the M/WBE goal and reported 25.36 % M/WBE participation in their bid. While the bid incorrectly listed HZ Coatings as a certified MBE firm, it was verified by utilizing the contact information provided on attachment C-2 that the correct name was HZ Construction. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--|--------------------------------|
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$56,980.00 |
| WBE-WF | JML Advertising | \$600.00 |
| MBE-HM | Central Florida Construction Walls | \$2,290,545.00 |
| MBE-HM | EM Paving | \$45,985.00 |
| MBE-AFAM | J. B. Mechanical, Inc. | \$247,510.00 |
| MBE-AFAM | HZ Coatings (HZ Construction) | \$342,000.00 |
| MBE-HM | Trujillo Trucking | \$2,320.00 |
| MBE-HM | Diversified Supply | \$1,612,349.00 |
| Total MWBE Participation | | \$4,598,289.00 (25.36%) |

The apparent third low bidder, submitted by Sawcross, Inc., did not achieve good faith effort documentation. The apparent third low bidder reported 14.80% in M/WBE participation. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|---|--------------------------------|
| MBE-HM | Diversified Supply | \$2,137,500.00 |
| WBE-WF | John B. Webb & Associates | \$69,600.00 |
| MBE-AFAM | HZ Construction, Inc. | \$271,980.00 |
| WBE-WF | Cajun Installation & Distributing, Inc. | \$150,267.00 |
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$56,980.00 |
| MBE-AFAM | Tek Hauling, Inc. | \$43,580.00 |
| Total MWBE Participation | | \$2,708,117.00 (14.80%) |

The fourth low bidder, submitted by Vogel Bros. Building Co. did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. The fourth low bidder reported 3.90% in M/WBE participation. Therefore, the M/WBE participation goal was not met.

| | | |
|---------------------------------|--|-----------------------------|
| MBE-HM | Central Florida Construction Walls, Inc. | \$607,227.00 |
| WBE-WF | John B. Webb & Associates, Inc. | \$52,800.00 |
| MBE-AFAM | Sterling Silver Scape & Sod, Inc. | \$56,980.00 |
| Total MWBE Participation | | \$717,007.00 (3.90%) |

The fifth low bidder, submitted by Wharton-Smith, Inc., did not achieve good faith effort documentation. The fifth low bidder reported 11.39% in M/WBE participation. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|---|------------------------------|
| WBE-WF | JML Advertisement, Inc. | \$600.00 |
| MBE-AFAM | Sterling Silver Scape & Sod, Inc. | \$56,980.00 |
| WBE-WF | The Pipe & Nipple Supply | \$1,100,000.00 |
| WBE-WF | John B. Webb & Associates | \$52,800.00 |
| WBE-WF | Cajun Installation & Distributing, Inc. | \$125,196.14 |
| MBE-HM | Diversified Supply, Inc. | \$260,000.00 |
| MBE-AFAM | J. B. Mechanical, Inc. | \$247,510.00 |
| MBE-AFAM | HZ Construction, Inc. | \$271,980.00 |
| MBE-HM | EM Paving | \$45,985.00 |
| Total MWBE Participation | | \$717,007.00 (11.39%) |

The sixth low bidder, submitted by WPC Industrial Contractors & Randall Environmental, Inc. a Joint Venture, did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. The sixth low bidder reported 18.11% in M/WBE participation. While the bidder listed KMG Fence, Kathy's Video, in the bid, we were unable to confirm M/WBE participation due the scope of classification not being included on attachment C-2. Also, the bidder listed Williams as a certified M/WBE firm but failed to provide a scope of service or contact information; this information could not be confirmed. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------------|--------------------------------|
| WBE-WF | John B. Webb & Associates, Inc. | \$73,000.00 |
| WBE-WF | The Pipe & Nipple Supply | \$350,000.00 |
| MBE-AM | Valencia Construction Group | \$780,000.00 |
| MBE-HM | Central Florida Construction Walls | \$2,000,000.00 |
| MBE-AFAM | HZ Construction | \$250,000.00 |
| Total MWBE Participation | | \$3,453,000.00 (18.11%) |

The seventh low bidder, submitted by Kiewit Infrastructure South Co., did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. The seventh low bidder reported 1.48% in M/WBE participation. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|-----------------------------------|-----------------------------|
| MBE-AFAM | Tek Hauling | \$166,377.00 |
| MBE-AFAM | Sterling Silver Scape & Sod, Inc. | \$57,068.00 |
| MBE-HM | EM Paving | \$50,000.00 |
| MBE-AFAM | HZ Construction, Inc. | \$115,000.00 |
| Total MWBE Participation | | \$388,445.00 (1.48%) |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

Y20-753-TA / Orange County Southwest Service Area Potable Water Storage and Repump Facility

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | EEO % M / W |
|-------------|---|-------------------|------------------------------|-------------------------------|------------|------------------------|
| Low Bid | TLC Diversified, Inc. | \$17,187,777.00 | \$4,305,930.00 | 25.05% | N/A | 12 / 20 % |
| 2nd Low | Prime Construction Group, Inc. | \$18,133,200.00 | \$4,598,289.00 | 25.36% | N/A | 41 / 9 % |
| 3rd Low | Sawcross, Inc. | \$18,294,055.00 | \$2,708,117.00 | 14.80% | No | 10 / 0 % |
| 4th Low | Vogel Bros. Building Co. | \$18,401,517.66 | \$717,007.00 | 3.90% | No | 0 / 13 % |
| 5th Low | Wharton-Smith, Inc. | \$18,967,856.00 | \$2,161,051.14 | 11.39% | No | 16 / 24 % |
| 6th Low | WPC Industrial Contractors & Randall Environmental, Inc. a Joint Venture | \$19,062,990.00 | \$3,453,000.00 | 18.11% | No | 50 / 25 % |
| 7th Low | Kiewit Infrastructure South Co. | \$26,177,634.00 | \$388,445.00 | 1.48% | No | 22 / 9 % |