



## Interoffice Memorandum

July 12, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

*Cm*

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: David Gregory, Manager, Solid Waste Division  
407-254-9622

Subject: Award of Invitation for Bids Y21-7018-R2, Porter Transfer Station  
Tipping Floor & Push Wall Armor Replacement

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7018-R2, Porter Transfer Station Tipping Floor & Push Wall Armor Replacement, to the low responsive and responsible bidder, Carr & Collier, Inc. in the total contract award amount of \$937,700.

### PROCUREMENT:

Work under this contract includes all labor, materials, equipment, supervision, tools, transportation, services, incidentals, and performing all work necessary to resurface the tipping floor and repair the pit armor. The project is located in District 1.

### FUNDING:

Funding is available in account number 4410-038-1061-6310.

### APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

Award of Invitation for Bids Y21-7018-R2, Porter Transfer Station Tipping Floor & Push Wall Armor Replacement

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Cornerstone Construction Services, Inc. was deemed non-responsive for failure to meet the M/WBE goal or achieve good faith effort. References provided were satisfactory for this type of work and Carr & Collier, Inc. has been determined to be responsible. Therefore, award is recommended to Carr & Collier, Inc.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Carr & Collier, Inc.	\$937,700
Cornerstone Construction Services, Inc.	Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

June 25, 2021

**TO:** Rolando Melo, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y21-7018-R2 / Porter Transfer Station Tipping Floor & Push Wall  
Armor Replacement

The Business Development Division evaluated all two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will be reduced to 6%. At the time of bid opening, at least 41 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm Cornerstone Construction Services, Inc., is bidding as a Prime contractor. Therefore, Cornerstone Construction Services, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 6% M/WBE goal. Cornerstone Construction Services, Inc., reported self-performing 0.00% with 0.00% sub-contractor's participation listed on attachment C-2. The bidder did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. Therefore, the M/WBE participation could not be confirmed and the M/WBE goal was not met. Please note the following certified M/WBE participation:

WBE-HF	Cornerstone Construction Services, Inc.	\$464,907.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$464,907.00 (66.42%)</b>

The apparent second low bidder, submitted by Carr & Collier, Inc., reported 6.51% in M/WBE participation in their bid. The M/WBE goal was met and they submitted good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	Complete Outdoor Care, LLC	\$60,000.00
<b>Total MWBE Participation</b>		<b>\$60,000.00 (6.51%)</b>

*Sheena Ferguson*

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y21-7018-R2 / Porter Transfer Station Tipping Floor & Push Wall Armor Replacement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s In Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 6%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Cornerstone Construction Services, Inc.	\$699,945.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	38 / 13 %
2nd Low	Carr & Collier, Inc.	\$937,700.00	\$0.00	\$61,000.00	0.00%	6.51%	6.51%	N/A	10 / 20 %