



Interoffice Memorandum

August 16, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM:

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
407-836-6583

SUBJECT: Ratification of Purchase Order M104979, Turnkey COVID-19 Testing Services at
the former Clarcona Elementary School

ACTION REQUESTED:

Ratification of Purchase Order M104979, Turnkey COVID-19 Testing Services at the former Clarcona Elementary School, with CDR Maguire, Inc. dba CDR Health Care, Inc. in the not-to-exceed amount of \$2,520,000.

PROCUREMENT:

This purchase order provides funding for turnkey COVID-19 testing services at the former Clarcona Elementary School, located at 3607 Damon Road, Apopka, FL. CDR Maguire, Inc. dba CDR Health Care, Inc. will perform an estimated 1,800 tests daily. Turnkey services include providing site infrastructure and management for the performance period of August 10, 2021 through September 8, 2021.

FUNDING:

Funding is available in the account number 5896-019-8620-3197.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

The Procurement Division approved emergency services to provide registration, testers, and medical oversight personnel at the former Clarcona Elementary School under this purchase order. CDR Maguire, Inc. dba CDR Health Care, Inc. will provide all supplies needed to operate the site including personnel, protective equipment, medical supplies, chairs, tables, biohazard waste receptacles, and industry appropriate waste pickup.

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CDR Maguire, Inc. dba CDR Health Care, Inc. conducted BinaxNOW rapid antigen testing, Polymerase Chain Reaction (PCR) testing, and data management at Barnett Park for Orange County residents and is currently providing these turnkey testing services at Econ Soccer Complex. In an effort to increase the number of people with access to testing in the community, CDR Maguire, Inc. dba CDR Health Care, Inc. is providing testing at the former Clarcona Elementary School. The ability to rapidly identify COVID-19 positive residents is necessary to minimize the spread of COVID-19 in the community. A delay in running this site would reduce the ability of County residents to obtain timely testing results.

After negotiations with CDR Maguire, Inc. dba CDR Health Care, Inc. they reduced the prices per test effective February 1, 2021. This negotiation includes a reduced price per PCR test from \$85 to \$70, reduced site personnel fee per test from \$35 to \$25, and reduced the site infrastructure and management fee per test from \$27.50 to \$10. This new price structure resulted in a significant savings to the County.

CDR Maguire, Inc. dba CDR Health Care, Inc. is able to comply with all of the requirements for turnkey COVID-19 testing services and rates are also considered fair and reasonable based on submissions received in response to IFB Y21-195-AV (Turnkey Testing Services), which is savings from the County estimate based on comparison to the non-responsive bids.

Due to the crucial need to respond to COVID-19 in the community, the emergency purchase order was awarded to CDR Maguire, Inc. dba CDR Health Care, Inc.