



Interoffice Memorandum

September 2, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division
For

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division
407-836-7875

Subject: Award of Invitation for Bids Y21-1079-R2, Guardrail and
Handrail Installation and Repair

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-1079-R2, Guardrail and Handrail Installation and Repair, to the low responsive and responsible bidder, Southeast Highway Guardrail & Attenuators, LLC, in the estimated contract award amount of \$447,174 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of providing all labor, equipment, maintenance of traffic and incidentals necessary for the removal and repair of damaged or destroyed sections of guardrail or handrail, the removal and replacement of guardrail or handrail sections as general maintenance, realignment/replacement of panels, post, blocks, and anchorages, etc. and miscellaneous hardware, and modifications needed to bring existing sections into compliance with current standards. Work will be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Southeast Highway Guardrail & Attenuators, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Southeast Highway Guardrail & Attenuators, LLC.

Bids Received

Southeast Highway Guardrail & Attenuators, LLC	Base Year:	\$447,174
	Option Year 1:	\$447,074
	Option Year 2:	<u>\$447,074</u>
	Total Bid:	\$1,341,322
C. Slagter Construction, Inc.	Base Year:	\$873,860.00
	Option Year 1:	\$1,004,839.00
	Option Year 2:	<u>\$1,125,401.85</u>
	Total Bid:	\$3,004,100.85



BUSINESS DEVELOPMENT DIVISION

August 18, 2021

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-1079-R2, Guardrail and Handrail Installation and Repair**

The Business Development Division evaluated the three bids submitted for this project and found that at the time of bid opening; at least five firms were certified at the sub level in the scope of service.

The apparent low bidder Southeast Highway Guardrail & Attenuators, LLC did not meet the Orange County M/WBE participation goal of 1%. They reported 0% M/WBE participation in their bid and provided good faith effort documentation.

The second low bid submitted by C. Slagter Construction, Inc. met the Orange County M/WBE participation goal of 1%. They reported 42% M/WBE participation in their bid. Please note the following certified M/WBE participation:

AFAM	M.E. Jackson Group, Inc. dba Weld Solutions Technology	\$1,249,000
Total MWBE Participation		\$1,249,000 (42%)

Aheena Ferguson

c: contract file

BID COMPARISON										
IFB-Y21-1079-R2, Guardrail and Handrail Installation and Repair										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 1%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Southeast Highway Guardrail and Attenuators, LLC	\$1,341,287.50	\$0.00	0.00%	Yes					90%/14%
2nd Low	C. Slagter Construction, Inc	\$3,004,086.88	\$1,249,000	42%	N/A	\$1,662,799	123.97%			0%/100%