




September 2, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
For Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
407-836-0048

Subject: Award of Invitations for Bids Y21-7006-JS, Fire Station #73 Restroom  
Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7006-JS, Fire Station #73 Restroom Renovation, to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$119,950.

PROCUREMENT:

Work under this contract consists of the reconfiguration and renovation of the existing restrooms into two individual unisex restrooms, each with a shower, toilet, and lavatory. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-034-0772-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Marcon Construction, LLC was deemed non-responsive for failure to meet M/WBE participation goal or provide sufficient good faith effort documentation.

Award of Invitation for Bids Y21-7006-JS, Fire Station #73 Restroom Renovation

The bid submitted by S.A. Casey Construction, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Bids Received

| BIDS RECEIVED:                |  | TOTAL BASE BID |
|-------------------------------|--|----------------|
| S.A. Casey Construction, Inc. |  | \$119,950      |
| Marcon Construction, LLC      |  | Non-Responsive |



**BUSINESS DEVELOPMENT DIVISION**

July 27, 2021

TO: Tracy Attenasio, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y21-7006-JS / Fire Station #73 Restroom Renovation**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 73 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by S.A. Casey Construction, Inc., reported 0.00% in M/WBE participation and did not achieve the M/WBE participation goal. They did not submit good faith effort documentation, specify their in-house scope of services, on attachment C-2.

|   |                        |                             |
|---|------------------------|-----------------------------|
| WBE-WF  | Lavender Lady Plumbing | \$30,000.00                 |
| <b>Total MWBE Participation (Not Confirmed)</b> |                        | <b>\$30,000.00 (25.01%)</b> |

The apparent second low bidder, submitted by Marcon Construction, LLC., reported 0.00% in M/WBE participation and did not achieve the M/WBE participation goal. They did not submit good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

| BID COMPARISON                                     |                               |              |                      |                       |     |                |
|--|-------------------------------|--------------|----------------------|-----------------------|-----|----------------|
| Y21-7006-JS / Fire Station #73 Restroom Renovation |                               |              |                      |                       |     |                |
| Rank   | Bidder                        | Bid Amount   | M/WBE<br>\$'s in Bid | % M/WBE<br>(Goal 25%) | GFE | EEO %<br>M / W |
| Low Bid  | S.A. Casey Construction, Inc. | \$119,950.00 | \$30,000.00          | 25.01%                | N/A | 0 / 13 %       |
| 2nd Low  | Marcon Construction, LLC      | \$148,800.00 | \$0.00               | 0.00%                 | No  | 0 / 0 %        |