



September 13, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

A handwritten signature in black ink, appearing to read "Carrie Mathes".

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y21-7024-FH Clarcona Park Lift Station and
Electrical Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7024-FH, Clarcona Park Lift Station and Electrical Upgrades, to the low responsive and responsible bidder, Felix Associates of Florida, Inc. in the total contract award amount of \$859,889.

PROCUREMENT:

Work under this contract consists of the upgrade of the campground electric power distribution, the installation of sanitary sewer system and lift station, and the removal of the park's septic tanks. The project is located in District 2.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Votum Construction, LLC was deemed non-responsive as references listed were found not favorable based on the similar project description. Eau Gallie Electric, Inc.'s bid was deemed non-responsive for failing to provide a notarized copy of the required bid bond.

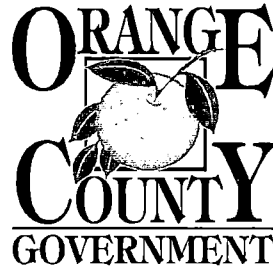
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Award of Invitation for Bids Y21-7024-FH, Clarcona Park Lift Station and Electrical Upgrades

The bid submitted by Felix Associates of Florida, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Felix Associates of Florida, Inc. has been determined to be responsible. Therefore, award is recommended to Felix Associates of Florida, Inc.

The bid tabulation is as follows:

BIDS RECEIVED:	TOTAL ESTIMATED BID
Felix Associates of Florida, Inc.	\$ 859,889
TLC Diversified, Inc.	\$1,164,000
Prime Construction Group, Inc.	\$1,291,300
Votum Construction, LLC	Non-Responsible
Eau Gallie Electric, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

August 12, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7024-FH / Clarcona Park Lift Station & Electrical Upgrades

The Business Development Division evaluated four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 74 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Felix Associates of Florida, Inc., reported 31.27% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

<i>Not Orange County Certified*</i>	<i>WEC Distributors</i>	<i>\$39,849.00</i>
WBE-WF	John B. Webb & Associates	\$10,000.00
WBE-WF	LP Video Productions	\$400.00
MBE-HM	EM Paving	\$10,157.00
MBE-HM	D'Novo Services, LLC	\$248,325.00
Total MWBE Participation		\$268,882.00 (31.27%)

*At time of bid the company is not Orange County certified.

The apparent second low bidder, submitted by TLC Diversified, Inc., reported 25.72% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$10,000.00
WBE-WF	LP Video Productions	\$400.00
MBE-HM	D'Novo Services, LLC	\$289,000.00
Total MWBE Participation		\$299,400.00 (25.72%)

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The apparent third low bidder, submitted by Prime Construction Group, Inc., reported 39.03% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group	\$499,481.00
MBE-HM	La Costa Sod, LLC	\$4,500.00
Total MWBE Participation		\$503,981.00 (39.03%)

The fourth low bidder, submitted by Orange County WBE firm Votum Construction, LLC, did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Votum Construction, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Votum Construction, LLC, reported self-performing 9.09% with 20.49% sub-contractor's participation listed on attachment C-2. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

WBE-AFAF	Votum Construction, LLC	\$128,178.00
MBE-HM	D'Novo Services	\$289,000.00
Total MWBE Participation		\$417,178.00 (29.58%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON									
Y21-7024-FH / Clarcona Park Lift Station & Electrical Upgrades									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Felix Associates of Florida, Inc.	\$859,889.00	\$0.00	\$268,882.00	0.00%	31.27%	31.27%	N/A	5 / 10 %
2nd Low	TLC Diversified, Inc.	\$1,164,000.00	\$0.00	\$299,400.00	0.00%	25.72%	25.72%	N/A	12 / 20 %
3rd Low	Prime Construction Group, Inc.	\$1,291,300.00	\$0.00	\$503,981.00	0.00%	39.03%	39.03%	N/A	41 / 9 %
4th Low	Votum Construction, LLC	\$1,410,328.00	\$128,178.00	\$289,000.00	9.09%	20.49%	29.58%	N/A	40 / 7 %