



Interoffice Memorandum

October 4, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y21-717-TA, Northwest Water Reclamation Facility Solar Plant

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-717-TA, Northwest Water Reclamation Facility Solar Plant, to the low responsive and responsible bidder, Ecolectrics Solar LLC in the total contract award amount of \$3,787,751.

PROCUREMENT:

This construction project includes the installation of two Mega Watts of photovoltaic panels and all labor, equipment, and associated materials, including improvements to the existing switchgear and communication/network cable plant to support the solar panels. The project is located in District 2.

FUNDING:

Funding is available in account numbers 4420-038-1435-0017-6340.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from HJ High Construction Company was deemed non-responsive based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and Ecolectrics Solar LLC has been determined to be responsible. Therefore, award is recommended to Ecolectrics Solar LLC.

Award of Invitation for Bids Y21-717-TA, Northwest Water Reclamation Facility Solar Plant
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Ecolectrics Solar LLC	\$3,787,751
Aireko Energy Solutions US, LLC dba Aireko Energy Group	\$5,054,188
Advanced Roofing, Inc. dba Advanced Green Technologies	\$5,392,367
HJ High Construction Company	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

September 3, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-717-TA / Northwest Water Reclamation Facility Solar Plant (Base Bid & Alternate #1)

The Business Development Division evaluated four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 75 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Ecolectrics Solar LLC, reported 31.86% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation

MBE-HM	Café Construction & Development, Inc.	\$1,967,367.00
Total MWBE Participation		\$1,967,367.00 (31.86%)

The apparent second low bidder, submitted by Aireko Energy Solutions US, LLC dba Aireko Energy Group, reported 25.00% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$2,007,347.00
Total MWBE Participation		\$2,077,346.00 (25.00%)

Aheena Ferguson

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The apparent third low bidder, submitted by Advanced Roofing, Inc. dba Advanced Green Technologies, reported 26.12% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Central Hauling & Excavating, Inc.	\$169,473.00
MBE-HM	D'Novo Services, LLC	\$2,124,374.00
MBE-AFAM	Sterling Silver Scape & Sod, Inc.	\$20,347.00
Total MWBE Participation		\$2,314,194.00 (26.12%)

The fourth low bidder, submitted by H. J. High Construction Company, reported 0.00% in M/WBE participation. This listed the name of a certified M/WBE firm, but did not specify the scope or dollar amount on Attachment C-2. Therefore, they did not meet the 25% M/WBE subcontractor goal. They did not submit good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-717-TA / Northwest Water Reclamation Facility Solar Plant (Base Bid & Alternate #1)**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Ecolectrics Solar LLC	\$6,174,470.00	\$1,967,367.00	31.86%	N/A					40 / 40 %
2nd Low	Aireko Energy Solutions US, LLC dba Aireko Energy Group	\$8,309,386.00	\$2,077,347.00	25.00%	N/A	\$2,134,916.00	34.58%			74 / 0 %
3rd Low	Advanced Roofing, Inc. dba Advanced Green Technologies	\$8,860,039.00	\$2,314,194.00	26.12%	N/A	\$2,685,569.00	43.49%	\$550,653.00	6.63%	35 / 15 %
4th Low	H. J. High Construction Company	\$12,317,415.00	\$0.00	0.00%	No	\$6,142,945.00	99.49%	\$4,008,029.00	48.23%	