



Interoffice Memorandum

September 27, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y21-772-JS, Dr. Phillips Park Playground Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-772-JS, Dr. Phillips Park Playground Improvements, to the low responsive and responsible bidder, Sloan Builders, Inc. in the total contract award amount of \$589,612.

PROCUREMENT:

Work under this contract consists of removal of existing playground and related site and drainage improvements and construction of new playground equipment, resilient surfacing and associated fencing, furniture, and hardscape. The project is located in District 6.

FUNDING:

Funding is available in account number 1050-062-2160-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Mulligan Constructors, Inc., SkyBuilders USA, LLC, and CORE Engineering & Construction, Inc. were deemed non-responsive for failure to achieve the M/WBE participation goal or provide sufficient good faith effort documentation. The bid submitted by Summit Design Build was deemed non-responsive as their electronic bid package was corrupted and could not be verified. References provided were satisfactory for this type of work and Sloan Builders, Inc., has been determined to be responsible. Therefore, award is recommended to Sloan Builders, Inc.

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Award of Invitation for Bids Y21-772-JS, Dr. Phillips Park Playground Replacement Improvements

Bidder

Sloan Builders, Inc.

Mulligan Constructors, Inc.

SkyBuilders USA, LLC

CORE Engineering & Construction, Inc.

Summit Design Build

Bid Total

\$589,612

Non-Responsive

Non-Responsive

Non-Responsive

Non-Responsive



BUSINESS DEVELOPMENT DIVISION

July 9, 2021

TO: Jacqueta Scott, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-772-JS / Dr. Phillips Park Playground Improvements

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is reduced to 3%. At the time of bid opening, at least 37 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Mulligan Constructors, Inc., reported 0.00% in M/WBE participation and did not achieve the M/WBE participation goal. They did not submit good faith effort documentation, specify their in-house scope of services and the scope of services for the subcontractors on attachment C-2. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$33,306.00
Total MWBE Participation (Not Confirmed)		\$33,306.00 (5.70%)

The apparent second low bidder, submitted by Sloan Builders, Inc., reported 4.77% in M/WBE participation and achieved the M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Central Hauling & Excavating, Inc.	\$15,700.00
WBE-WF	John B. Webb & Associates, Inc.	\$5,400.00
MBE-AFAM	Sterling Silver Scape Sod, Inc.	\$7,000.00
Total MWBE Participation		\$28,100.00 (4.77%)

Aheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Orange County MBE firm SkyBuilders USA, LLC, is bidding as a Prime contractor. Therefore, SkyBuilders USA, LLC., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. SkyBuilders USA, LLC reported self-performing 0.00% with 0.00% subcontractor's participation listed on attachment C-2. They did not submit good faith effort documentation, specify their in-house scope of services and the scope of services for the subcontractors on attachment C-2. The M/WBE participation goal was not met. Please note the following certified M/WBE participation:

MBE-HM	SkyBuilders USA, Inc	\$241,146.00
WBE-WF	John B. Webb & Associates	\$5,400.00
Total MWBE Participation (Not Confirmed)		\$472,692.00 (39.01%)

The fourth low bidder, submitted by CORE Engineering & Construction, Inc., reported 0.00% in M/WBE participation and did not achieve the M/WBE participation goal. They did not achieve good faith effort documentation, specify their in-house scope of services on attachment C-2. Please note the following certified M/WBE participation:

MBE-AFAM	Iquest Concepts, LLC	\$3,250.00
MBE-HM	La Costa Sod	\$3,320.00
MBE-AM	KBC Construction, Inc.	\$96,881.00
MBE-HM	Central Hauling & Excavating, Inc	\$14,300.00
WBE-WF	John B. Webb & Associates, Inc.	\$5,400.00
MBE-HM	Central Florida Construction Walls	\$33,306.00
Total MWBE Participation (Not Confirmed)		\$156,457.00 (20.68%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON									
Y21-772-R2 / Dr. Phillips Park Playground Improvements									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 3%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Mulligan Constructors, Inc.	\$584,333.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 20 %
2nd Low	Sloan Builders, Inc.	\$589,612.00	\$0.00	\$28,100.00	0.00%	4.77%	4.77%	N/A	None provided
3rd Low	SkyBuilders USA, LLC	\$632,030.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	29 / 71 %
4th Low	CORE Engineering & Construction, Inc.	\$756,567.64	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %