




September 23, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y21-7010-FH Regional History Center Building
Automation System, Fire Alarm, and Smoke Controls Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7010-FH, Regional History Center Building Automation System, Fire Alarm, and Smoke Controls Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$1,049,000.

PROCUREMENT:

Work under this contract consists of the replacement of the building automation system, fire alarm, and smoke controls systems as systems have reached their serviceable life-cycle. It includes removing select portions of the smoke evacuation system units, in addition to a new Variable Air Volume system, Building Management system/controls, and Fire Alarm system. The project is located in District 5.

FUNDING:

Funding is available in account numbers 1023-043-0263-3810 and 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Dynseguridad LLC was deemed non-responsive as their bid did not include forms required in the IFB including, but not limited to, acknowledgement of all issued addenda, official Bid Bond form, and M/WBE forms.

Award of Invitation for Bid Y21-7010-FH, Regional History Center Building Automation System, Fire Alarm, and Smoke Controls Replacement
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The bid submitted by Air Mechanical & Service Corp. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Bid tabulation is as follows:

BIDS RECEIVED:	TOTAL ESTIMATED BID
Air Mechanical & Service Corp.	\$ 1,049,000
Dynseguridad LLC	Non-Responsive

**BUSINESS DEVELOPMENT DIVISION**

August 19, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y21-7010-FH / Regional History Center Building Automation System (BAS), Fire Alarm, and Smoke Controls Replacement**

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 13%. At the time of bid opening, at least 52 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Air Mechanical & Service Corp., reported 16.86% in M/WBE participation. They met the 13% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

WBE-HF	First Option Insulation, Inc.	\$7,370.45
MBE-HM	Central Florida Construction Walls, Inc.	\$26,284.00
WBE-WF	ABC Cleaning, Inc.	\$60,850.00
MBE-HM	D'Novo Services, LLC	\$82,336.00
Total MWBE Participation		\$176,840.45 (16.86%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y21-7010-FH / Regional History Center Building Automation System (BAS), Fire Alarm, and Smoke Controls Replacement						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 13%)	GFE	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$1,049,000.00	\$176,840.45	16.86%	N/A	33 / 0 %