




## Interoffice Memorandum

October 4, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division  
407-836-7875

Subject: Award of Invitation for Bids Y21-7042-R2, Bonnie Brook Subdivision Underdrain Installation

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7042-R2, Bonnie Brook Subdivision Underdrain Installation, to the low responsive and responsible bidder, Triple Crown Construction, LLC, in the total contract award amount of \$1,102,307.

### PROCUREMENT:

Work consists of installation of new underdrains in the Bonnie Brook Subdivision, including the construction of underdrain cleanouts, replacement of driveway approaches and concrete curbs as specified, and roadway base and asphalt restoration at locations of underdrain diversion to the roadway. The Project is located in District 6.

### FUNDING:

Funding is available in account number 1004-072-3010-6330.

### APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

### REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from American Persian Engineering & Construction and Proshot Concrete, Inc. were deemed non-responsive based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and Triple Crown Construction, LLC has been determined to be responsible. Therefore, award is recommended to Triple Crown Construction, LLC.

Award of Invitation for Bids Y21-7042-R2, Bonnie Brook Subdivision Underdrain  
Installation

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Bid tabulation is as follows:

Bidder

Bid Total

Triple Crown Construction, LLC  
RMS Constructors Group, LLC  
American Persian Engineering & Construction  
Proshot Concrete, Inc.

\$1,102,307  
\$1,144,017  
Non-Responsive  
Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

September 10, 2021

TO: Rolando Melo, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

**PROJECT: Y21-7042-R2 / Bonnie Brook Subdivision Underdrain Installation**

The Business Development Division evaluated four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 53 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by American Persian Engineering & Construction, reported 30.00% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify scopes of services on attachment C-2. The M/WBE participation could not be confirmed. The bidder did not submit good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	German Delaware, Inc.	\$329,873.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$329,873.00 (30.00%)</b>

The apparent second low bidder, submitted by Orange County MBE firm Triple Crown Construction, LLC, is bidding as a Prime contractor. Therefore, Triple Crown Construction, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Triple Crown Construction, LLC, reported self-performing 64.21% with 0.00% sub-contractor's participation on attachment C-2. Therefore, the M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-AM	Triple Crown Construction, LLC	\$711,924.00
<b>Total MWBE Participation</b>		<b>\$711,924.00 (64.21%)</b>

*Aheena Ferguson*

**Interoffice Memorandum**

The apparent third low bidder, submitted by RMS Constructors Group, LLC, reported 25.81% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	WT Comp, Inc.	\$251,500.00
WBE-WF	The Pipe Nipple & Supply	\$43,818.11
<b>Total MWBE Participation</b>		<b>\$295,318.11 (25.81%)</b>

The fourth low bidder, submitted by Proshot Concrete, Inc., reported 0.00% in M/WBE participation. The bidder did not meet the 25% M/WBE goal. The bidder did not achieve good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>									
<b>Y21-7042-R2 / Bonnie Brook Subdivision Underdrain Installation</b>									
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 25%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	American Persian Engineering & Construction	\$1,099,578.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	38 / 23 %
2nd Low	Triple Crown Construction, LLC	\$1,108,757.00	\$711,924.00	\$0.00	64.21%	0.00%	64.21%	N/A	83 / 17 %
3rd Low	RMS Constructors Group, LLC	\$1,144,017.00	\$0.00	\$295,318.11	0.00%	25.81%	25.81%	N/A	0 / 0 %
4th Low	Proshot Concrete, Inc.	\$1,568,636.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	11 / 11 %