



## Interoffice Memorandum

October 4, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division  
407-836-7875

Subject: Award of Invitation for Bids Y21-7043-R2, Camellia Gardens Subdivision Underdrain Installation

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7043-R2, Camellia Gardens Subdivision Underdrain Installation, to the low responsive and responsible bidder, RMS Constructors Group, LLC, in the total contract award amount of \$1,904,456.

### PROCUREMENT:

Work consists of installation of new underdrains in the Camellia Gardens Subdivision, including the construction of underdrain cleanouts, replacement of driveway approaches and concrete curbs as specified, and roadway base and asphalt restoration at locations of underdrain diversion to the roadway. The Project is located in District 6.

### FUNDING:

Funding is available in account number 1004-072-3010-6330.

### APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

### REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Mercon Construction Company was deemed non-responsive based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and RMS Constructors Group, LLC has been determined to be responsible. Therefore, award is recommended to RMS Constructors Group, LLC.

Award of Invitation for Bids Y21-7043-R2, Camellia Gardens Subdivision Underdrain  
Installation  
Page 2

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
RMS Constructors Group, LLC	\$1,904,456
Mercon Construction Company	Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

September 10, 2021

TO: Rolando Melo, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

**PROJECT: Y21-7043-R2 / Camellia Gardens Subdivision Underdrain Installation**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 43 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by RMS Constructors Group, LLC reported 25.05% in M/WBE participation. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	WT Comp, Inc.	\$386,500.00
WBE-WF	The Pipe & Nipple Supply	\$90,500.00
<b>Total MWBE Participation</b>		<b>\$477,000.00 (25.05%)</b>

The apparent second low bidder, submitted by Mercon Construction Company, reported 28.02% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify scopes of services on attachment C-2. The M/WBE participation could not be confirmed. The bidder did not submit good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	German Delaware, Inc.	\$670,000.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$670,000.00 (28.02%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

BID COMPARISON						
Y21-7043-R2 / Camellia Gardens Subdivision Underdrain Installation						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	RMS Constructors Group, LLC	\$1,904,456.00	\$477,000.00	25.05%	N/A	0 / 0 %
2nd Low	Mercon Construction Company	\$2,391,503.00	\$0.00	0.00%	No	29 / 14 %